

## LETTER FROM THE INDEPENDENT MUSIC PUBLISHERS FORUM TO THE GREEK MINISTER OF CULTURE & SPORTS LYDIA KONIORDOU

To: Minister Lydia Koniordou, Minister of Culture and Sports,

Greece

Date: May 25, 2018

Dear Minister,

I am writing to you on behalf on the Independent Music Publishers International Forum (IMPF), the organisation that represents the interests of indie music publishers, micro businesses and SMEs, worldwide. With this letter, I would like to share our views regarding the current developments in collective rights management in Greece.

IMPF is aware that the entity, Autodia, is already operating in the Greek market, licensing and distributing under permission from the government, and has reciprocal arrangements with other societies, reciprocals that were in part assisted by IMPF intervention last year.

Furthermore, IMPF is aware of CISAC's (the International Confederation of Societies of Authors and Composers) commitment to fully develop Autodia and invest in its operations, to bring it to international standards and establish it as the society in charge of royalty collections in Greece. We believe this is the right approach, and we are fully supportive of CISAC as, it has the right expertise and can arrange for the appropriate people to train and develop Autodia and make it a success. It is imperative for indie music publishers that the focus be given to a long-term solution for collective rights management in Greece, and IMPF is of the opinion that CISAC can help deliver that.

We are concerned therefore over your government's plan to set up a new, state-controlled vehicle that will operate in parallel; from our experience elsewhere, this will bring more confusion and allow those who don't want to pay rightsholders to continue to do so. Accordingly, we respectfully urge you to avoid having analogous entities licensing authors' rights in Greece.

IMPF feels it greatly important to address this urgently and any of our Board members, all indie music publishers themselves, would be happy to meet with you at any time to discuss further, should it be necessary.

We are deeply committed to a solution that works for the benefit of all rightsholders in the long run and trust that CISAC is best placed to ensure that outcome.

Thank you for your consideration, yours sincerely,

Pierre Mossiat, President and Chair of the Board of Directors,

IMPF, Rue Saint Laurent 36-38, Brussels 1000

www.impforum.org